

# Chartering Executive (Full-time)

Do you thrive in a dynamic international environment, have a sharp commercial mindset, and enjoy being at the heart of a fast-moving, global shipping operation? This is your opportunity to join Ultrabulk (Australia) Pty. Ltd.'s global voyage as a Chartering Executive, where market insight meets impact.

## What you will be doing

Based in our Sydney office, you will join a professional and friendly team focused on delivering high-quality results while enjoying a collaborative and social atmosphere. As Chartering Executive, you will work closely with colleagues across continents, supporting Ultrabulk (Australia) Pty. Ltd.'s dry bulk shipping activities and playing a vital role in our commercial success.

Your mission is two-fold: to drive Ultrabulk (Australia) Pty. Ltd.'s chartering activities in the dry bulk market with sharp commercial acumen and structured efficiency, and to continuously seek opportunities to improve and optimise our commercial performance.

Among other interesting tasks, you will be:

- Identifying and pursuing new business opportunities, markets, trades, and clients
- Fixing Ultrabulk (Australia) Pty. Ltd.'s vessels in the market, on voyage or time charter
- Procuring vessels for cargo commitments and negotiating charter party agreements
- Creating, negotiating, and executing both single and multiple cargo contracts, including terms, rates, laytime, and other commercial aspects
- Maintaining and developing market knowledge, monitoring trends, and analysing competitor activity
- Managing risk and exposure, reviewing counterpart risk, and ensuring contracts are legally correct and terms are honoured
- Building and nurturing strong relationships with clients, brokers, and partners
- Visiting industrial clients and brokers to strengthen partnerships and market presence

We expect you to actively challenge the status quo and bring forward new perspectives on how we run and grow the business with the goal of creating value and boosting performance.

## To succeed in the job

We envision that you have completed a Shipping Trainee programme and gained experience within the shipping industry, possibly in chartering, operations, or a similar field, and are now looking to apply your expertise in a structured, globally connected setting.

You enjoy tackling commercial challenges, thrive in a fast-paced environment, and excel at managing multiple tasks with accuracy and professionalism.

Furthermore, you are:

- Detail-oriented and understand the importance of accuracy and meeting deadlines
- Driven to improve processes and workflows, with a proactive and innovative mindset
- An effective communicator, able to navigate and resolve issues across internal and external stakeholders
- Quick at adapting to and learning new systems and technologies, with a flair for IT and business intelligence
- Accustomed to operating in a global organisational environment
- Fluent in oral and written English, as this is our corporate language

We value a diverse and inclusive workplace and encourage you to apply even if your experience doesn't match every qualification. We believe that the right candidate brings not only expertise and drive but also contributes positively to our culture – one built on strong teamwork and a welcoming, social atmosphere.

## What we offer

At Ultrabulk (Australia) Pty. Ltd., you will find yourself in a varied role within a busy and buzzing environment, where initiative and innovation are encouraged. We offer:

- Daily contact with colleagues and stakeholders worldwide
- Opportunities for development and career progression within a global operator
- An attractive benefits package and a focus on work-life balance
- A competitive salary will be offered, reflecting your experience and qualifications.
- A diverse and inclusive workplace, where your contribution to our strong team culture is valued

**Ready to set sail with us?**

If you would like to learn more about the position, please reach out to our HR team at [hr@ultrabulk.com](mailto:hr@ultrabulk.com).

Applications are reviewed continuously, and interviews will take place on an ongoing basis from 2 October 2025. The deadline for applications is 31 October 2025 at 23:59. Only applications uploaded digitally will be taken into consideration; we do not accept applications sent via e-mail. Your application will be treated with confidentiality and our reply will be sent to the e-mail address you have registered in our recruitment system.

We are committed to providing an inclusive and supportive recruitment experience for all candidates. If you have any specific needs, please let us know how we can assist.